

The book covers the first hundred years of China's relationship with the United States.

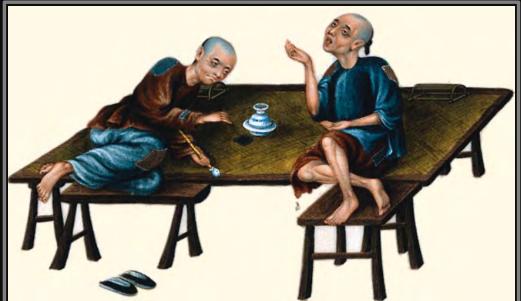
Broad book that focuses on <u>people</u> – Americans in China.

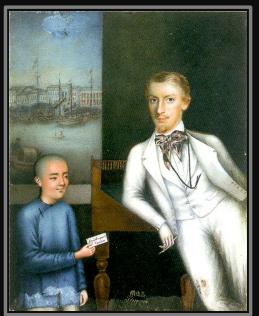
Merchants, missionaries, military people, diplomats, and opium smugglers.

Five Questions

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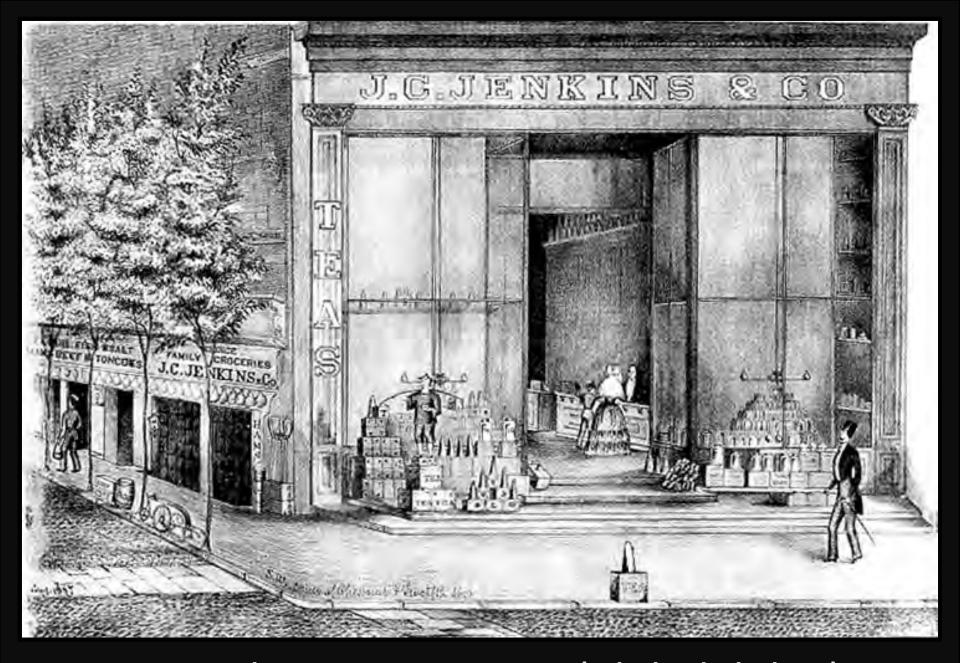




The Problem



- Americans consumed vast quantities of tea
- Back in the early 1800s, all tea came from China
- China wanted almost nothing made by or grown in the United States



J.C. Jenkins & Company (Philadelphia)

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Macartney Mission (1793)



Emperor Qianlong

"China possesses all things in prolific abundance and lacks no product within its own borders. There was therefore no need to import the manufactures of outside barbarians in exchange for our own produce. But as the tea, silk and porcelain which China produces, are absolute necessities to European nations and to yourselves, we have permitted ...that foreign hongs [commercial warehouses] should be established at Canton, so that your wants might be supplied."







The Empress of China sailed to China in 1784 with a large cargo of **ginseng**

Late 18th Century China Trade



ginseng

United States



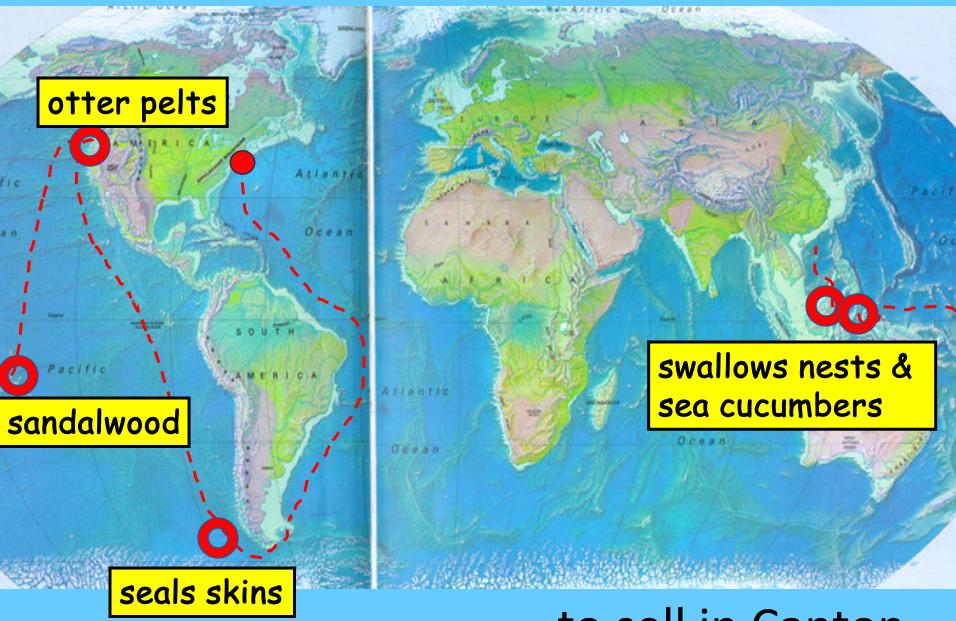


tea

porcelain

silk

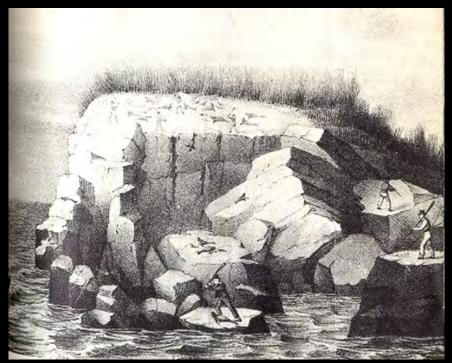
The Quest for Exotic Goods...

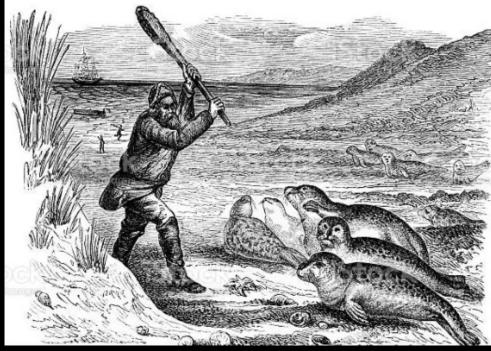


...to sell in Canton

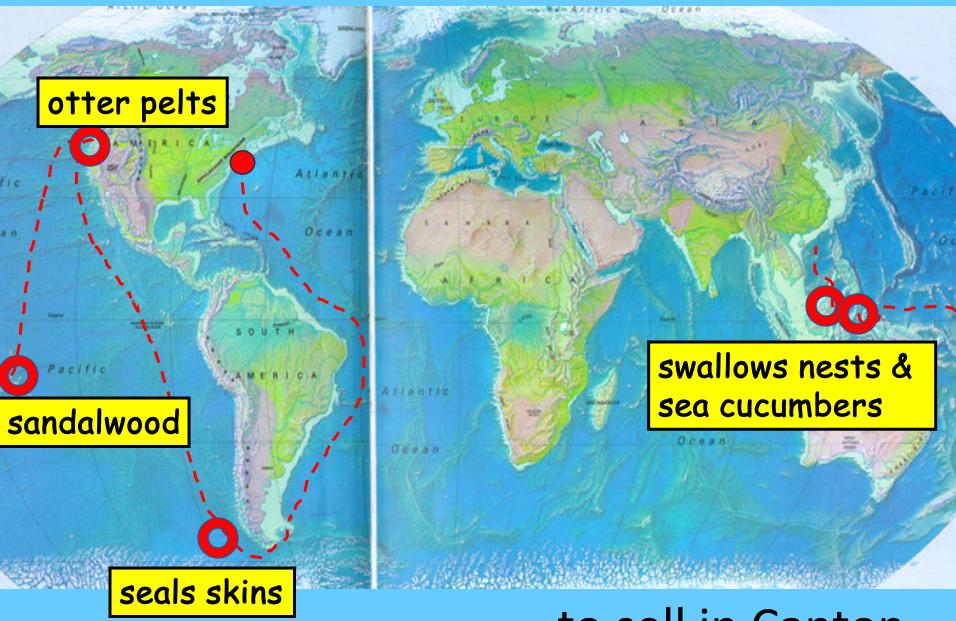


Clubbing seals to sell skins in Canton



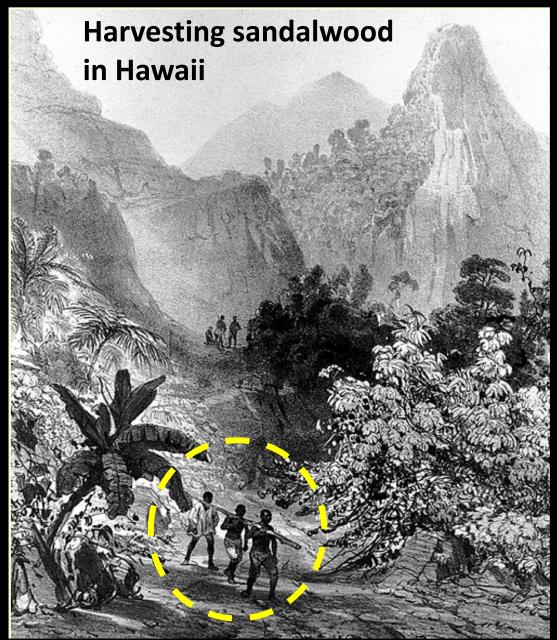


The Quest for Exotic Goods...



...to sell in Canton

Sandalwood

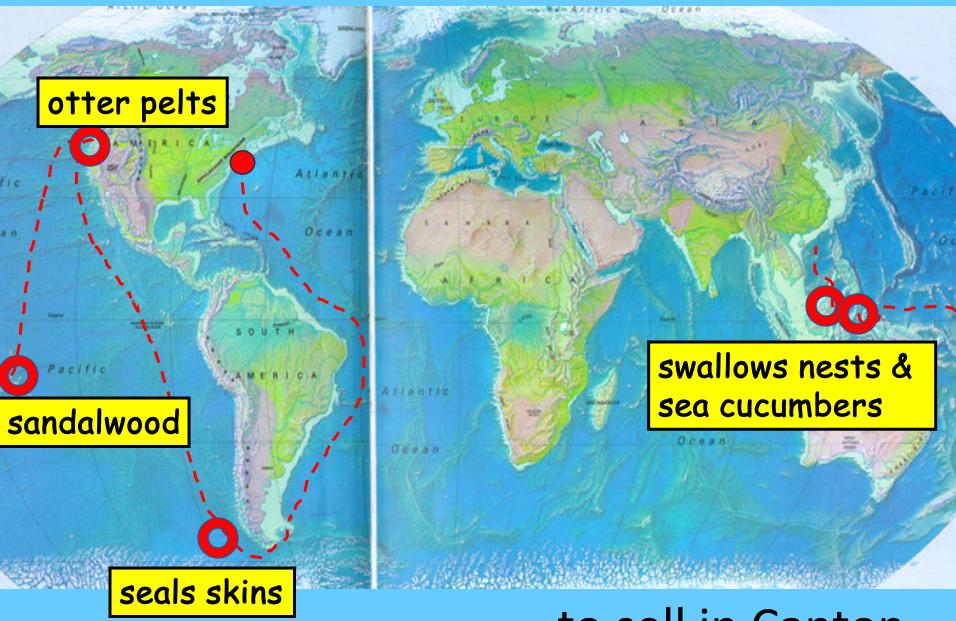






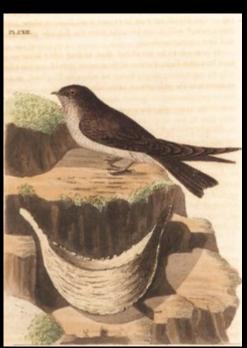


The Quest for Exotic Goods...



...to sell in Canton







Finding Swallow Nests on Indonesian Cliffs



Sea cucumber



19th Century China Trade

Silver

Exotic products

United States





China

tea

porcelain

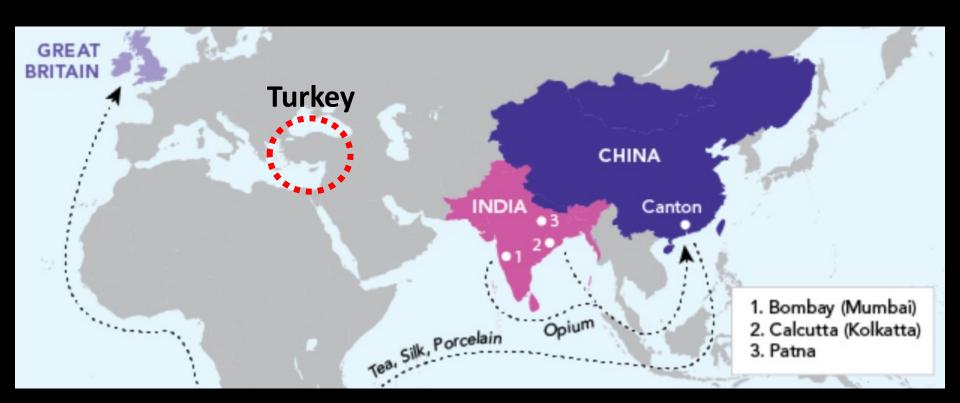
silk

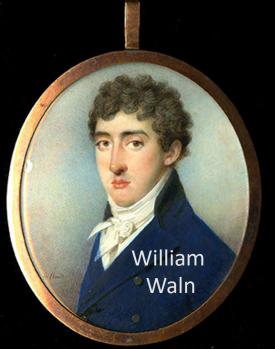


England Preserves its Monopoly

(but opens the door for American competition)

- 1. Traders from other nations cannot convey opium from India to Canton conveyance.
- 2. British traders may transport Indian opium only.





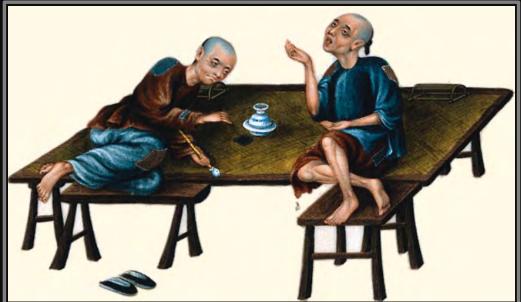
In 1806, William Waln and R. H. Wilcocks were the first Americans to smuggle Turkish opium into China

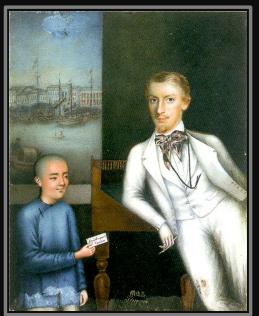


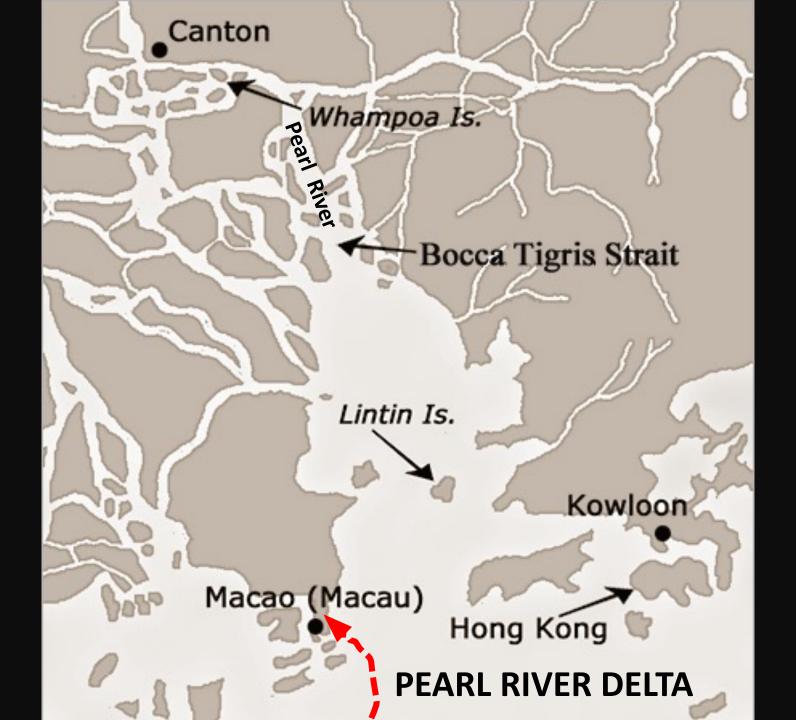
Five Questions

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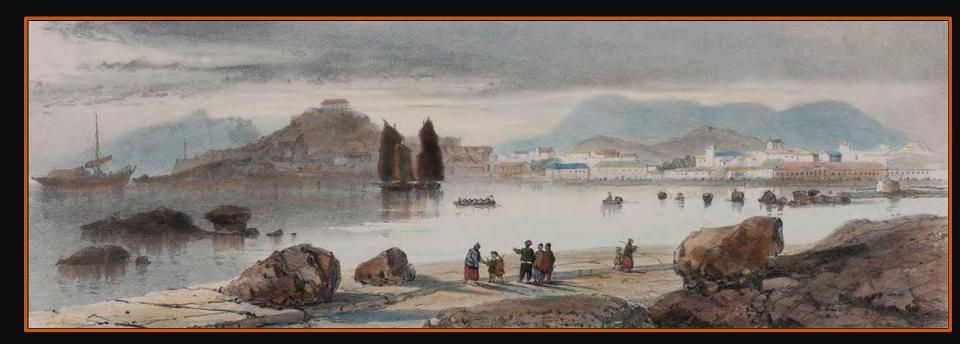


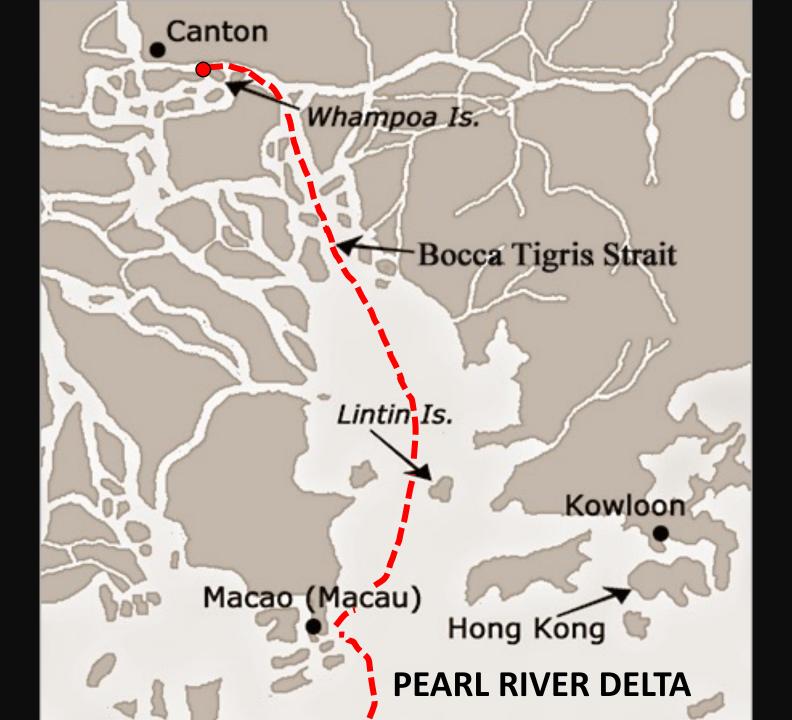


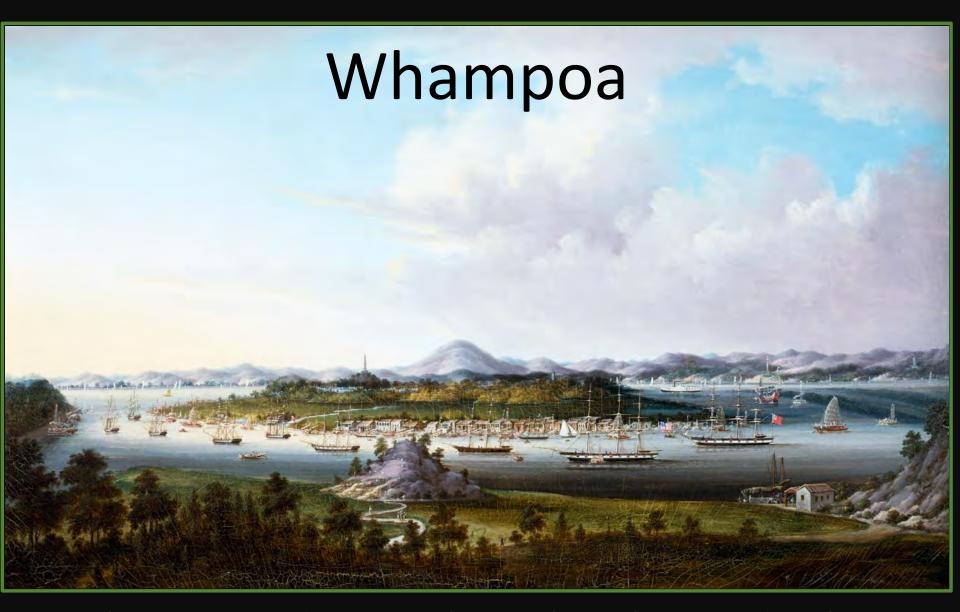




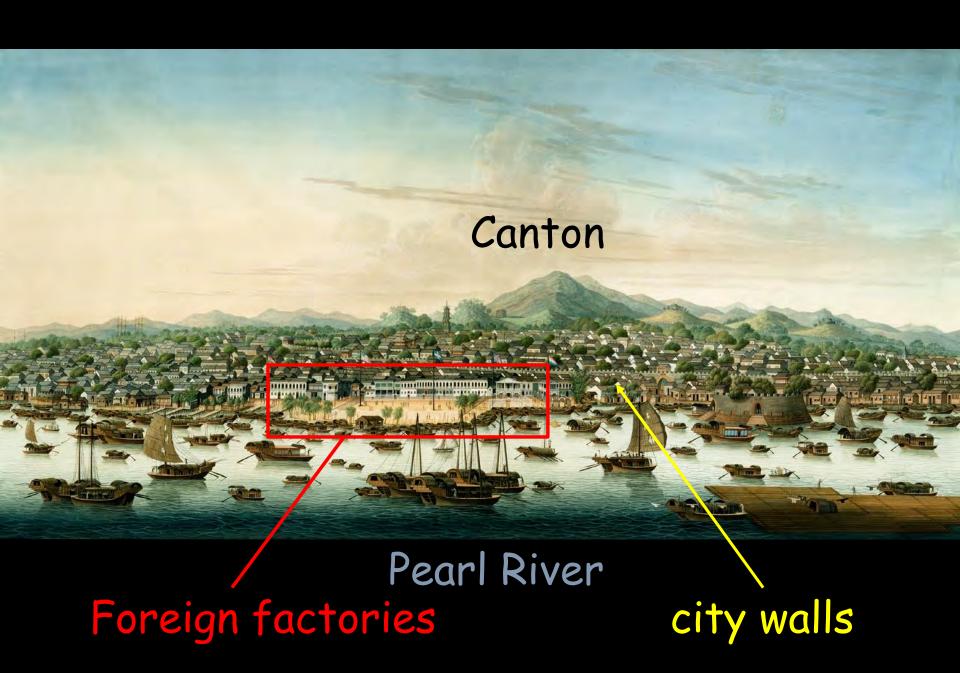
Macao

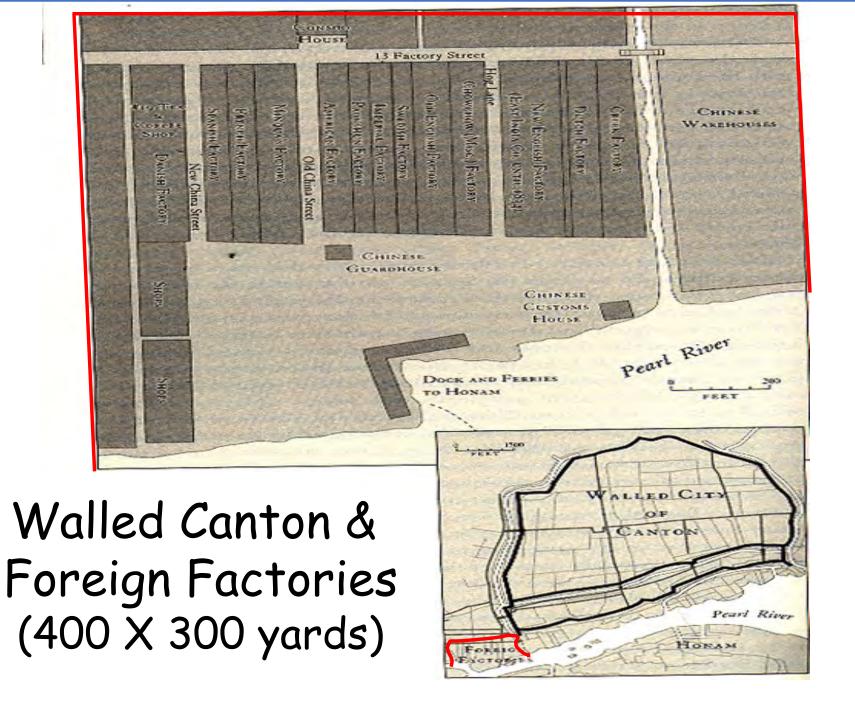






In Whampoa, trading vessels weigh anchor. Traders leave crews behind and proceed to Canton to handle business.

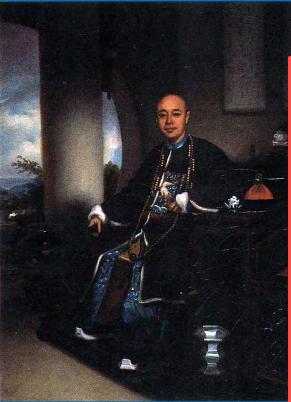




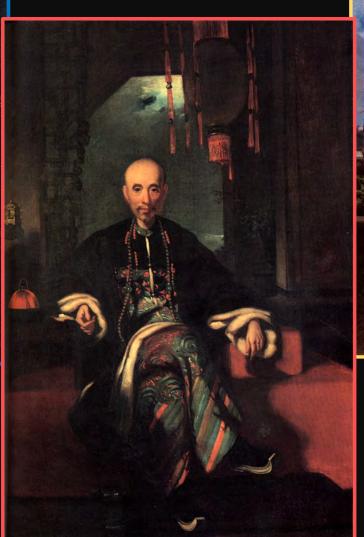


The Canton System: Foreign merchants 1) must conduct trade only in Canton 2) must not bring women and children & 3) must work with Hong Merchants only

Hong Merchants



Tenqua



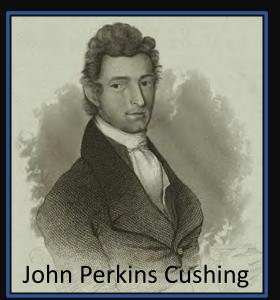
Mowqua

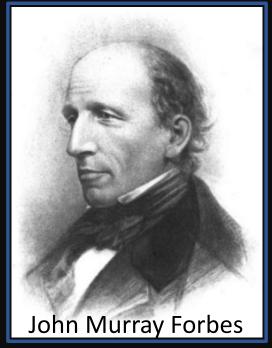
Houqua

Perkins & Company



Thomas Handasyd Perkins

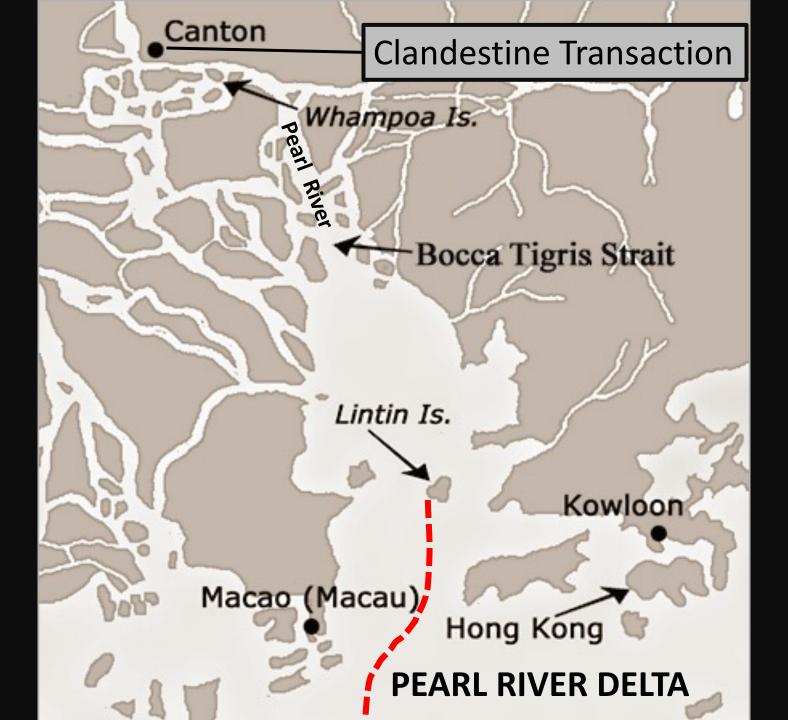




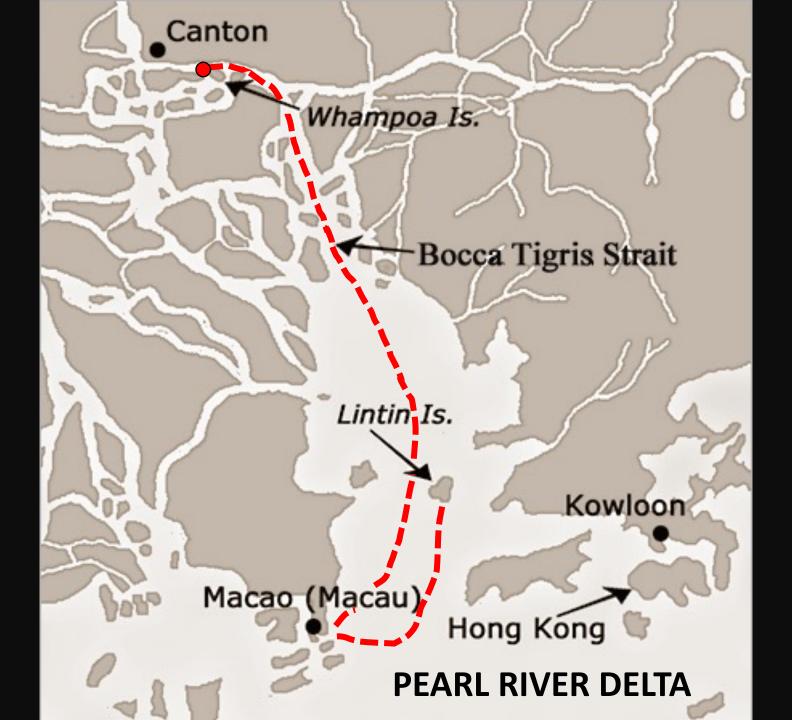
Nephews



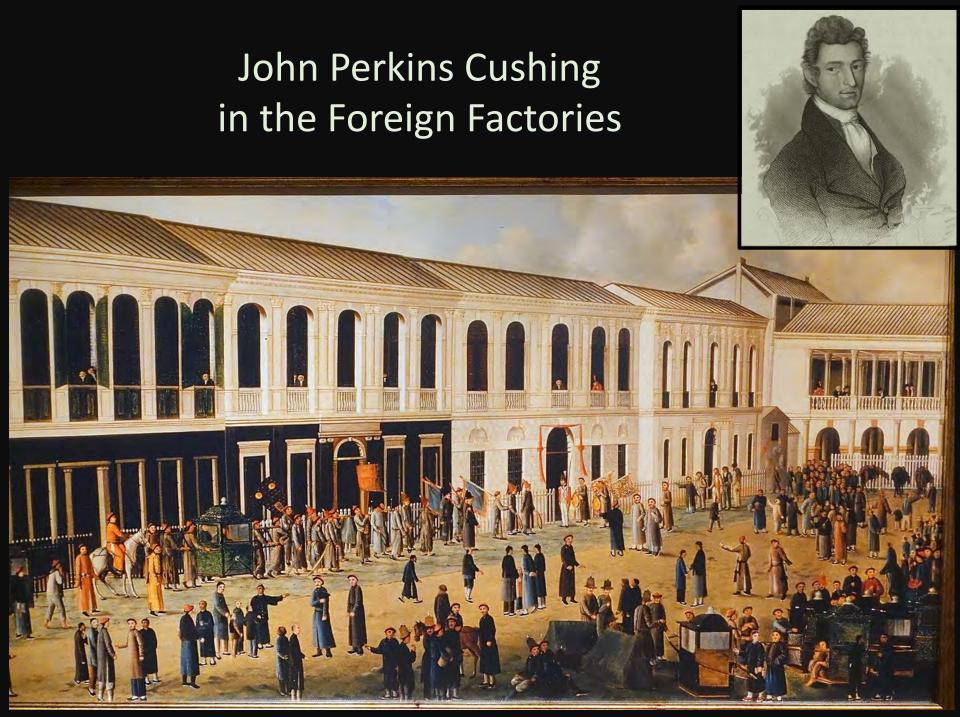
Robert Bennet
Forbes







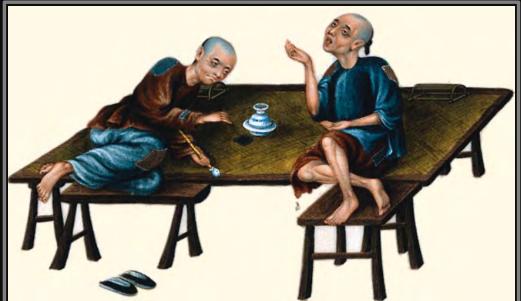


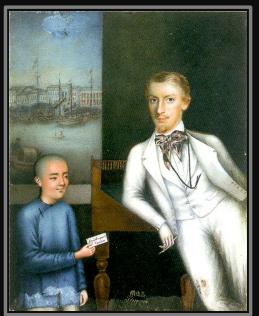


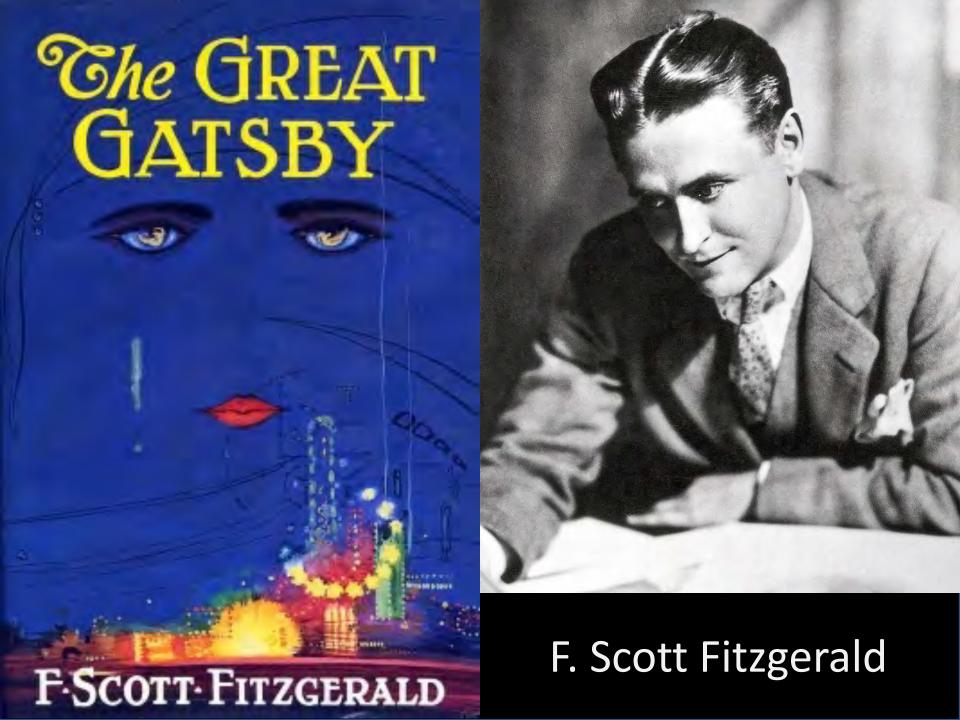
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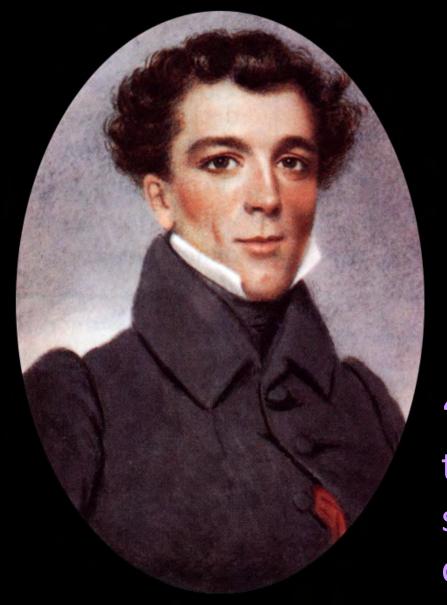
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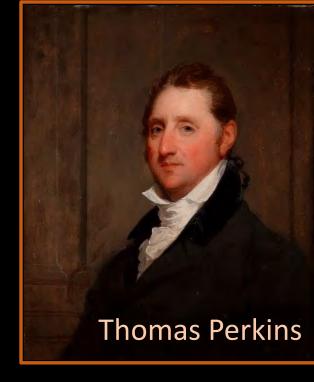






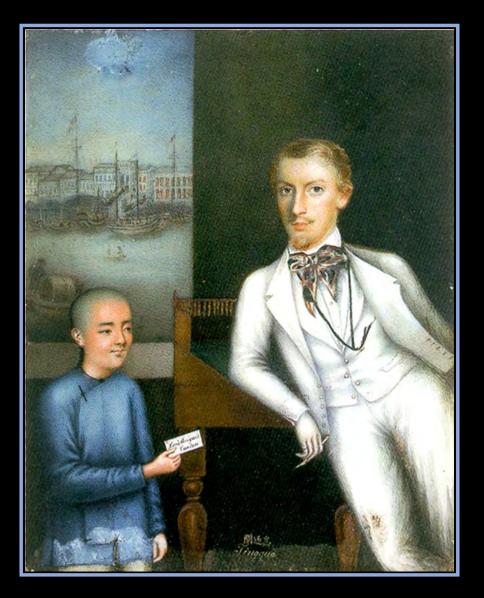






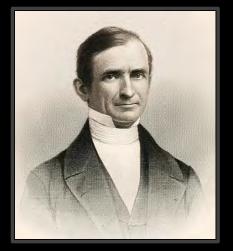
"I had looked forward to the command of the Lintin station-ship as the summit of my ambition."

Robert Bennet Forbes



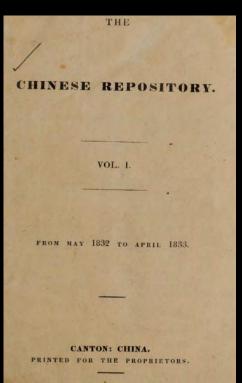
"Competency"

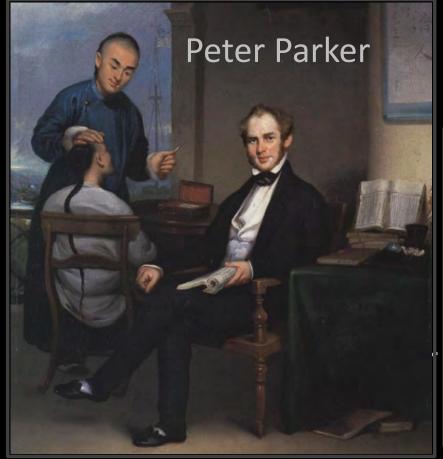
A small fortune of \$100,000 to \$200,000 that allowed a trader and his family to live in comfort for the rest of their lives.



American Missionaries Canton (1830s)

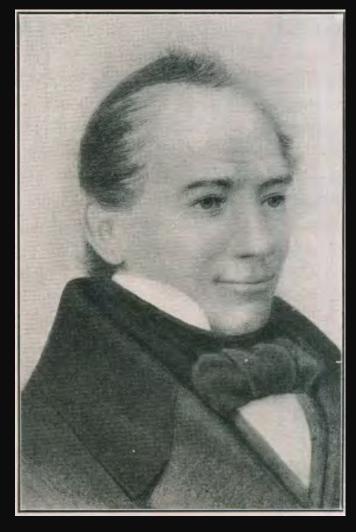
Elijah Bridgman

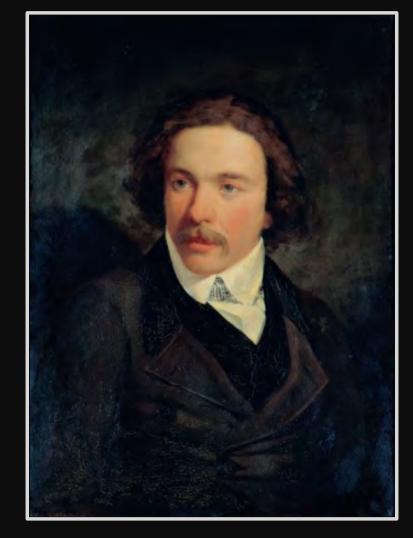










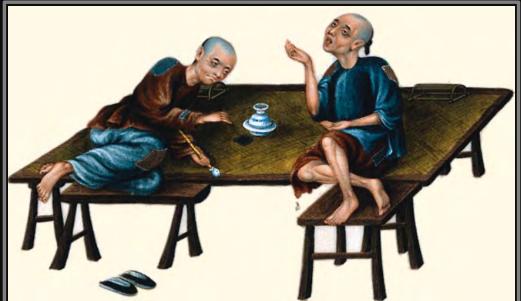


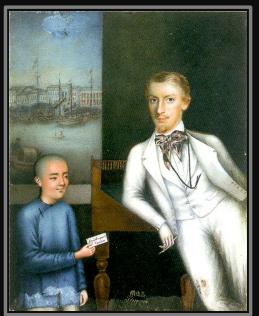
David Olyphant ("Holy Joe") and Charles King, Christian traders, helped missionaries come to China and scolded opium traders for being immoral.

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19th Century China Trade



Exotic products

United States



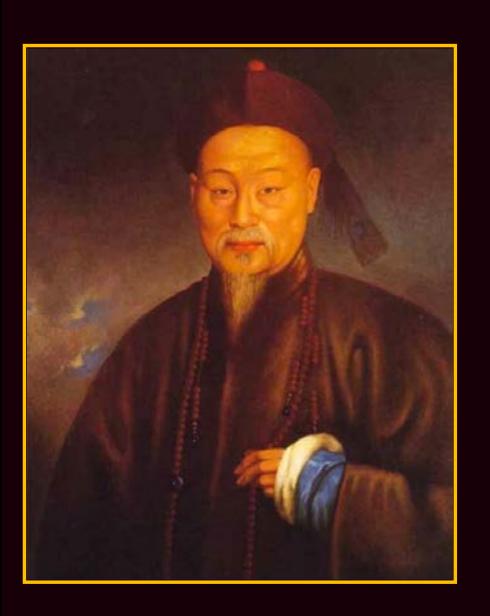
China

Silver

tea

Porcelain and silk



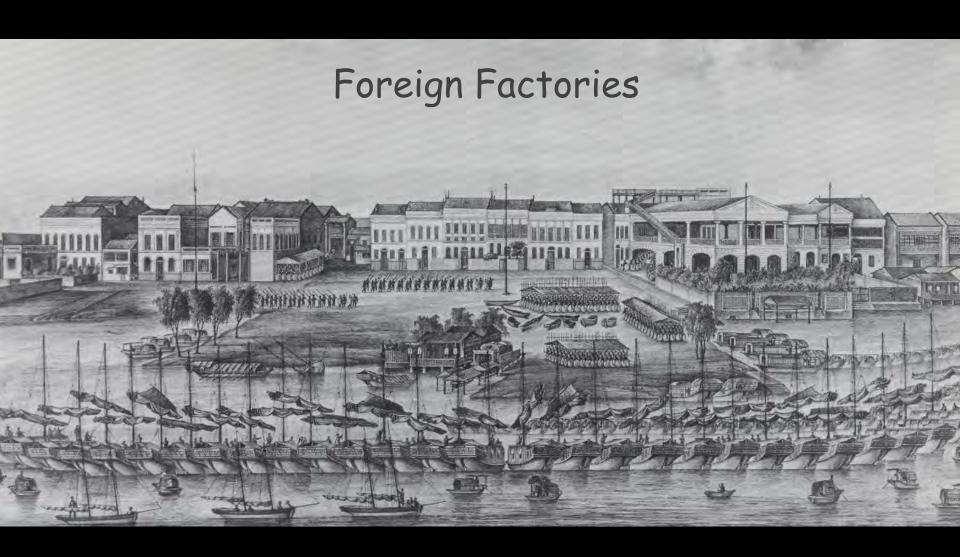


Lin Zexu

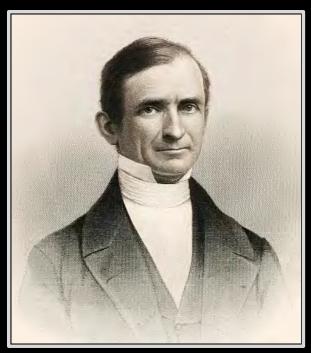
In 1839, Emperor Daoguang sent Lin to Canton to deal with the opium problem at its source: foreign traders.

- 1. Blockade of Canton & shutdown all trade
- 2. Confiscation of opium
- 3. Signing of bond

Commissioner Lin's Blockade, 1839

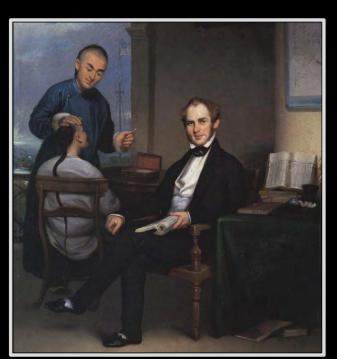


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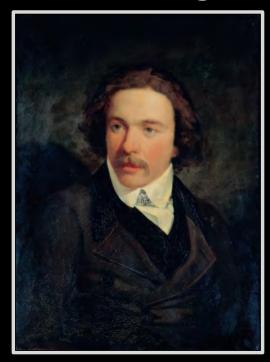
- Provided Chinese language publications about the West
- Volunteered bilingual Chinese boy he had raised to serve as Lin's translator

Peter Parker



- Translated Lin's letter to Queen Victoria into English (published in Chinese Repository)
- Helped Lin with a painful hernia

Charles King



- Given front row seat for the great opium flush
- Tries unsuccessfully to sell Lin on a new international system for China



During a private meeting, Charles King described the formidable strength of the British Navy to a deeply concerned Commissioner Lin.

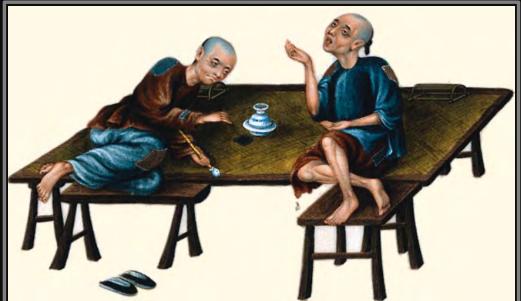


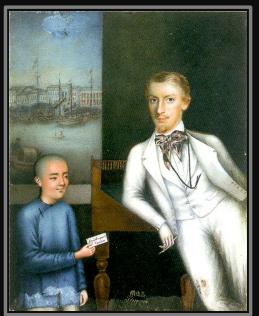


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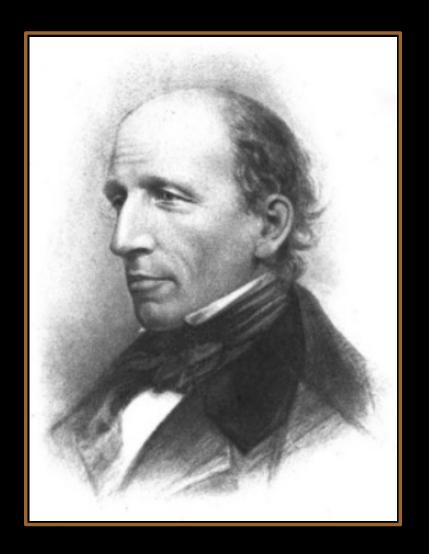




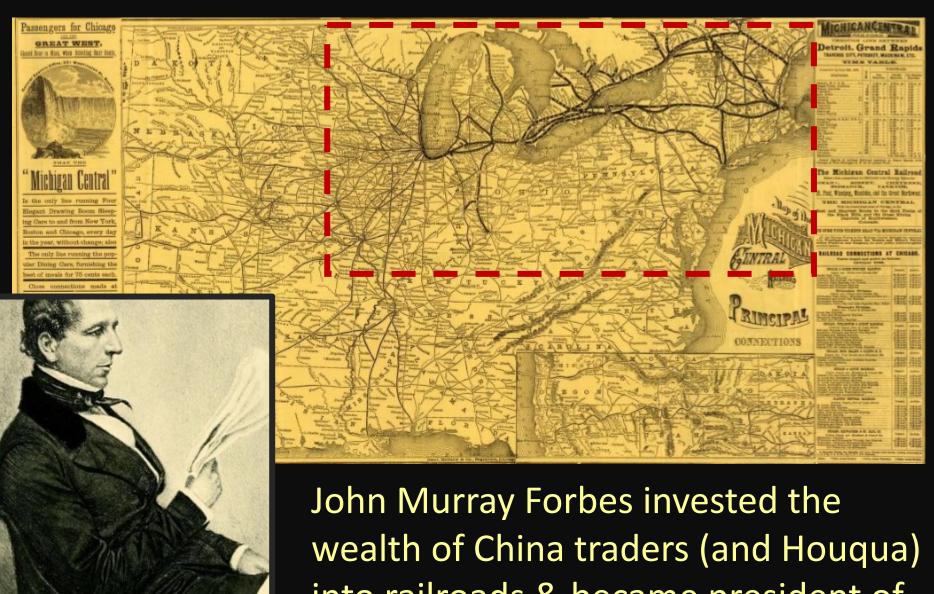




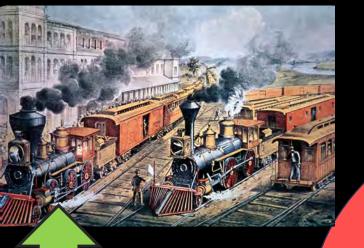
Houqua



John Murray Forbes



into railroads & became president of the Michigan Central Railroad.



opium

Dollars fuel the Industrial Revolution

Chinese tea converted to dollars

The China Trade:

A Transfer Pump opium converted to Chinese tea



tea

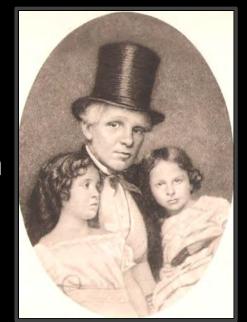


Young Robert Bennet Forbes

"I considered it right to follow the example of England, the East India Company...and the merchants to whom I had always been accustomed to look up as exponents of all that was honorable in trade,—the Perkins's, the Peabodys, the Russells, and the Lows."

Older Robert Bennett Forbes

"In 1839, the [Chinese] government became aroused, not so much by the moral effect on the people who smoked the drug, as by the large amount of specie [silver] going out of the country to pay for it...But, in fact, most



of the cash received for it went to pay for tea and silk...so that there was no large drain of specie by reason of the opium traffic. As to the effect on the people, there can be no doubt that [opium] was demoralizing to a certain extent; not more so, probably, than the use of ardent spirits... it was viewed as a legitimate business so long as the drug was sold on the coast, outside of the professed jurisdiction of China."



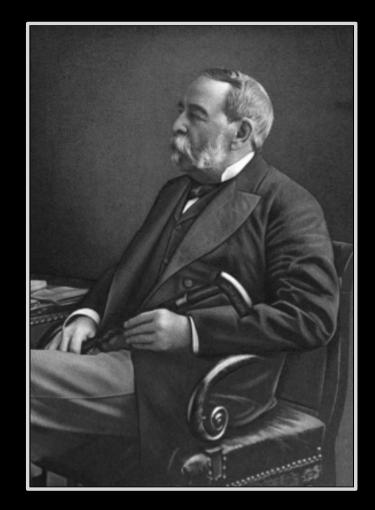
Robert Bennett Forbes
Middle-aged
(writing to his wife in 1839
just prior to the Opium War)

"I will tell you something about it [the opium trade] that you may speak learnedly... This trade...has been demoralizing the minds, destroying the bodies, & draining the country of money."

Robert Bennet Forbes



Warren Delano



Older Forbes to Warren Delano in the 1870s

"The only thing I fear is that in giving a sketch of the causes and effects of the opium traffic...I may say too much."

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